

**DKT INTERNATIONAL
COST AND RESULTS - 2018**

Note: NGO and Public Sector Sales are included in the CYP totals at reduced rates

Note: In multi country programs, sales for all countries are included in total CYP

COUNTRY	UNITS	SALES	2018 TOTAL CYP'S	2018 TOTAL DONOR COST	TOTAL COST/CYP
BRAZIL			1,715,073	\$328,374	\$0.19
	121,313,318	Condoms			
	45,499	IUD			
	4,710	MVA kits (sold individually)			
	21,290	Cannulae			
	299,826	LUBE			
CHILE	736,128	Condoms			
	1,000,000	Female Condom			
	250	IUD			
	2,165	MVA kits (sold individually)			
	21,360	Cannulae			
	6,480	LUBE			
URUGUAY	437,616	Condoms			
	838	IUD			
	36	MVA kits (sold individually)			
	278	Cannulae			
	21,732	LUBE			
PARAGUAY	12,960	Condoms			
	300	MVA kits (sold individually)			
	2,400	Cannulae			
ARGENTINA	700	MVA kits (sold individually)			
	10,000	Cannulae			
BOLIVIA	700	MVA kits (sold individually)			
	5,771	Cannulae			
COLOMBIA	1,250	MVA kits (sold individually)			
	22,100	Cannulae			
ECUADOR	900	MVA kits (sold individually)			
	7,350	Cannulae			
PERU	600	IUD			
	1,300	MVA kits (sold individually)			
	8,200	Cannulae			
CHINA - SHANGHAI			143,350	\$161,821	\$1.13
	14,334,953	Condoms			
RD CONGO			1,594,054	\$7,707,129	\$4.83
	8,788,413	Condoms			
	109,148	IUD			
	519,932	EC			
	155,514	OCP			
	63,148	Implants (3 yr)			
	105,316	Implants (5 yr)			
	1,224	MVA (1 + 8)			
	746,962	Miso			
	124,741	Sayana Press			
	47,117	Injectable			
NGO Sales	63,592	Condoms			
	14,000	IUD			
	21,200	OCP			
	10,000	Injectable DMPA			
	3,750	Inject (Sayana Press)			
	25,300	Implant (3 years)			

COUNTRY	UNITS	SALES	2018	2018	TOTAL
			TOTAL CYP'S	TOTAL DONOR COST	COST/CYP
	28,500	Implants (5 year)			
EGYPT			2,500,894	\$1,221,026	\$0.49
	4,784,823	Condoms			
	467,099	IUD			
	203,216	ECP			
	2,240,388	Suppository			
	8,976	Lube			
	2,000,000	IUD - Tender			
	1,200,024	Suppository -Tender			
ALGERIA	11,500	IUD			
SAUDI ARABIA	12,000	IUD			
SUDAN	9,250	IUD			
SYRIA	25,000	IUD			
ETHIOPIA			4,140,024	\$9,308,304	\$2.25
	51,313,371	Condoms			
	11,768	IUD			
	4,926,670	OCP			
	3,876,551	Inject			
	3,573,823	ECP			
	4,626	MVA (1+6)			
	8,377	Cannulae Only			
	316,488	MA			
	221,844	All Miso (at 50%)			
	23,976	FC			
		- Implant (5 yr)			
	23,641	Implant (3 yr)			
		- Implant (4 yr)			
	3,070,403	ORS			
	48,420	Lube - Smooth Move			
NGO Sales	261,600	IUD			
	8,939	MVA (1+6)			
	18,266	Cannulae Only			
	142,303	MA			
	4,800	All Miso (at 50%)			
Public Sector	1,126,800	Condoms			
	2,000	FC			
	109,640	OCP			
	100	Inject			
	180,000	IUD			
	13,360	ECP			
	5,417	MVA (1+6)			
	10,850	Cannulae Only			
	137,112	MA			
	13,896	All Miso (at 50%)			
	1,160	ORS			
GHANA			642,761	\$2,717,477	\$4.23
	12,494,681	Condoms			
	10,660	IUD			
		- FC			
		- MA at 50% CYP			
	17,958	MA at 100% CYP			
		- Miso			
	579,667	Inject - 3 month			
	91,656	OCP			
	1,035	MVA (1+6)			
	1,688,172	EC			
	4,280	Implants (Jadelle)			

COUNTRY	UNITS	SALES	2018	2018	TOTAL
			TOTAL CYP'S	TOTAL DONOR COST	COST/CYP
		4,263			
		Impants (Implanon)			
		19,995			
		Inject - 1 months			
		94			
		Lube (2.5ml)			
		3,956			
		Lube (40ml)			
NGO Sales - 50%		1,857			
		MVA (1+6)			
Public Sector - 10% Rule		67,230			
		MA			
LIBERIA		166,158			
		Condoms			
		1,153			
		IUD			
		649			
		MA at 100% CYP			
		1,964			
		Miso			
		32,600			
		OCP			
		52			
		MVA (1+6)			
		1,030			
		EC			
SIERRA LEONE		40			
		IUD			
		10			
		MA at 100% CYP			
		40			
		Miso			
		240			
		OCP			
INDIA/BIHAR			3,040,391	\$5,521,602	\$1.82
	29,238,130	Condoms			
	54,960	IUD			
	2,109,968	OCP			
	108,725	EC			
	612	MVA Kits (1+4)			
	358	MVA Kits (1+8)			
	20	Cannulae			
	283,597	Injectable			
	653,560	Miso			
	1,009,813	MA			
	7,821	IUD			
	29,849	Steri (Women)			
	1,099	Steri (Men)			
	4,744	Injectable			
	10,577	Abortion			
	396	Steri (Women)			
	2	IUD			
	5	Injectable			
	17	Steri (Men)			
	3,778	Steri (Women)			
INDIA/MUMBAI			5,807,454	\$5,009,828	\$0.86
	72,252,803	Condoms			
	232,254	IUD			
	4,566	IUS			
	14,968,478	OCP			
	558,950	EC			
	186,244	Injectable			
	1,625,212	MA			
	1,551,116	Miso only			
	6,542	Cannulae			
	811	MVA Aspirator only			
INDONESIA			9,361,058	\$2,345,672	\$0.25
	154,722,153	Condoms			
	195,323	IUD			
	32,987,940	OCP			
	55,081	EC			
	13,436,000	Injectable - 3			
	8,131,200	Injectable - 1			
	313,550	Miso (@50%)			

COUNTRY	UNITS	SALES	2018	2018	TOTAL
			TOTAL CYP'S	TOTAL DONOR COST	COST/CYP
		13,141			
		444			
		5,855			
		167,418			
		42,817			
		490,821			
	Public Sector	672,453			
IRAN			314,767	\$697,050	\$2.21
		7,752,777			
		53,918			
KENYA/UGANDA			197,992	\$2,866,192	\$14.48
KENYA		3,816,558			
		117,317			
		9,278			
		8,022			
		63,948			
		6,411			
		14,150			
		544			
		308			
	NGO Sales	60			
		3,185			
		125,916			
		14,388			
		304			
		25,000			
UGANDA		2,143,914			
		88,459			
		6,074			
		1,117			
		40,440			
		15,144			
		5,680			
		1,730			
		133			
		25			
	NGO Sales	60			
		1,550			
		482			
		240			
MEXICO			2,126,101	\$434,967	\$0.20
		47,489,440			
		100,929			
		41,339			
		30,880			
		7,786			
		3,232			
		1,602			
		6,271			
		528,885			
		17,371			
		2,802			
		996			
		5,051			
		107			
		178,128			
		87,744			

COUNTRY	UNITS	SALES	2018	2018	TOTAL
			TOTAL CYP'S	TOTAL DONOR COST	COST/CYP
		685 Vasectomies			
		770,888 Lube			
	NGO Sales	928 Cannulae Only			
	COSTA RICA	55,448 Condoms			
		15,800 IUD			
	DOMINICAN REPUBLIC	394,992 Condoms			
	EL SALVADOR	219,488 Condoms			
		34,200 IUD			
	GUATEMALA	1,320,830 Condoms			
		9,500 IUD			
		11,808 Cannulae Only			
		1,476 Aspirator Only			
	GUATEMALA NGO	5,000 Implant (Levoplant)			
	HONDURAS	15,000 IUD			
		615 Cannulae Only			
		170 Aspirator Only			
		50 MVA (1+16)			
	PANAMA	1,955 IUD			
		19,800 Cannulae Only			
		725 Aspirator Only			
	PUERTO RICO	51,200 Condoms			
	VENEZUELA	1,119,757 Condoms			
		80,017 IUD			
		35,000 OCP			
		35,000 Inject - 1 month			
		4,642 Cannulae Only			
		250 Aspirator Only			
		75,000 IUDs - free sample (5%)			
		32,000 Implants (Levoplant)			
MOZAMBIQUE			351,719	\$3,334,940	\$9.48
		4,759,801 Condoms			
		402,610 OCP			
		66,949 ECP (Sekure)			
		2,603 Implant - 4 year			
		19,821 Implant - 5 year			
		26,083 Injectable (Enaf)			
		11,258 Sayana Press			
		42 MVA (1+8)			
		48,654 MA (Seguro)			
		9,928 IUD			
		278,430 Miso (Isolvent)			
	Partner Institutions / NGOs	8,800 MA			
MYANMAR			579,738	\$2,823,163	\$4.87
		5,258,380 Condoms			
		1,078,363 OCP			
		526,013 Inject			
		726 Implants (Sino)			
		11,542 Cannulae			
		115 MVA (1+8)			
		34,528 IUD			
		1,621,162 EC			
		316,927 Lube (sachets)			
	NGO Sales	589,441 Condoms			
		27,402 OCP			
		47,151 Injectables			
		3,500 Implants (Sino)			
		28 Cannulae			
		971 MVA (1+8)			

COUNTRY	UNITS	SALES	2018	2018	TOTAL
			TOTAL CYP'S	TOTAL DONOR COST	COST/CYP
		1,740			IUD
		671			EC
		126,756			Lube (sachets)
	TENDERS	1,000			IUD
NIGERIA			3,013,874	\$4,864,813	\$1.61
	76,622,873	Condoms			
	-	Female Condoms			
	99,709	IUD			
	4,300,664	OCP			
	930,740	ECP			
	375,250	Sayana Press (3 mo)			
	-	Inject - 3 month			
	8,005,168	Miso			
	116,845	MA (mife/miso)			
	13,574	MVA (8 cannulae)			
	6,650	Implanon (3 year)			
	29,290	Levoplant (3 year)			
	12	Diaphragm (Caya)			
PAKISTAN			2,445,816	\$6,381,267	\$2.61
	33,545,387	Condoms			
	393,134	IUD			
	855,795	OCP			
	88,335	ECP			
	21,337	Inject - 1 month			
	152,413	Inject - 3 month			
	1,247	Implant /Jad. (5 year)			
	2,699,460	Miso			
	825	MVA (8 cannulae)			
	2,123	Lube			
	663	MVA (8 cannulae)			
	300	Steri (Women)			
	508,032	Condoms			
	10,000	IUD			
PHILIPPINES			3,025,672	\$89,510	\$0.03
	34,715,604	Condoms			
	27,327,379	OCP			
	1,728,600	Injectable			
	56,627	IUD			
	1,042	MVA (1+5)			
	1,190,667	Lube			
	50,000	OCP - Tender			
TANZANIA			165,220	\$1,971,076	\$11.93
	3,923,732	Condoms			
	880	Implants (3yr)			
	962	Implants (5yr)			
	216	MVA (1+8)			
	307,174	Misoprostol			
	750	Injectable			
	177	Injectable (Sayana)			
	157,181	ECP			
	9,946	IUD			
	290,034	OCP			
	29	Tubal Ligation			
	NGO Sales	601			MVA (8 cannulae)
		1,750			IUD

COUNTRY	UNITS	SALES	2018	2018	TOTAL
			TOTAL CYP'S	TOTAL DONOR COST	COST/CYP
THAILAND			60,322	\$20,057	\$0.33
	200,736	Condoms			
	214	MVA - Single Valve			
	1,219	Cannulae - Single V.			
	566	MVA (Double Valve)			
	2,181	Cannulae - Dbl V.			
	6,892	IUD			
	2,328	LUBE			
TURKEY			175,959	\$375,121	\$2.13
	61,212	ECP			
	3,532,389	Condoms			
	31,093	IUD			
	14,856	LUBE (tubes)			
VIETNAM			1,667,613	\$229,068	\$0.14
	5,765,961	Condoms			
	11,797,739	OCP			
	156,380	EC (levo)			
	890	MVA Plus Kits (1+4)			
	2,030	MVA Single V. (1+3)			
	32,590	Cannulae Only			
	145,610	IUD			
WOMAN CARE GLOBAL			1,012,820	\$5,410,397	\$5.34
	310,063	Implants - UNFPA/USAID			
	2,400	Implants - Commercial			
	5,000	MVA to UNFPA			
	35,317	Cannulae to UNFPA			
	95,922	MVA ro Commercial Distribution			
	876,067	Cannulae to Commercial Distribution			
WEST AFRICA			545,326	\$5,496,583	\$10.08
	BENIN	668,160	Condoms		
		2,000	IUD		
		180	MA		
		8,640	Miso		
		365	MVA (1+8)		
		5,760	EC		
	BURKINA FASO	172,320	Condoms		
		1,250	IUD		
		6,120	MA		
		375	MVA (1+8)		
		18,140	EC		
	CAMEROON	6,097,680	Condoms		
		6,782	IUD		
		5,120	MA		
		120,332	Miso		
		1,915	MVA (1+8)		
		20,820	EC		
	COTE D'IVOIRE	2,388,109	Condoms		
		5,762	IUD		
		12,960	Miso		
		1,118	MVA (1+8)		
		12,800	EC		
FE D'IV - NGO Sales (50% rule)		2,000	IUD		
		80	MVA (1+8)		
D'IV - Public Sector (5% rule)		1,500	MVA		
	GAMBIA	58,320	Condoms		
		4	MVA (1+8)		

COUNTRY	UNITS	SALES	2018	2018	TOTAL
			TOTAL CYP'S	TOTAL DONOR COST	COST/CYP
GUINEA	1,094,400	Condoms			
	670	IUD			
	1,100	MVA (1+8)			
GUINEA-BISSAU	144,000	Condoms			
MALI	486,720	Condoms			
	2,080	IUD			
	135,360	Miso			
	500	MVA (1+8)			
	5,120	EC			
MAURITANIA	532,800	Condoms			
	120	IUD			
	50	MVA (1+8)			
SENEGAL	3,586,392	Condoms			
	2,510	IUD			
	820	MVA (1+8)			
NEGAL - NGO Sales (50% rule)	100	MVA (1+8)			
TOGO	380,160	Condoms			
	900	MA			
	7,200	Miso			
	100	MVA (1+8)			
	8,320	EC			
WOMEN FIRST PROJECT (Information - focused project with limited sales			794	\$836,923	NA
	472	Combi pack consumer			
	34	Miso			
GRAND TOTAL			44,628,791	\$70,152,360	\$1.57