

**DKT INTERNATIONAL
COST AND RESULTS - 2016**

COUNTRY	UNITS	SALES	2016	2016	TOTAL COST/CYP
			TOTAL PER COUNTRY CYP'S	TOTAL DONOR COST	
BRAZIL	101,700,435	Condoms	1,193,391	\$181,436	\$0.15
	4,866	FC			
	1,220	IUD			
	4,117	MVA kits (1+8)			
	10,793	Cannulae			
CHILE	380,349	LUBE	442,368	960	Condoms
	442,368	LUBE			
URUGUAY	43,200	Condoms	31	MVA Kits	
	31	MVA Kits			
CHINA - SHANGHAI	26,523,705	CONDOMS	265,237	\$51,452	\$0.19
RD CONGO	12,845,255	Condom	620,405	\$7,440,081	\$11.99
	45,368	IUD			
	241,564	EC			
	166,192	OCP			
	2,696	Implants (3 yr)			
	25,910	Implants (5 yr)			
	793	MVA (1 + 8)			
	281,926	Miso			
	2,693	Sayana Press			
	121,944	Injectable			
	280,000	Condoms			
	6,010	IUD			
	80,000	EC			
	2,400	OCP			
	468	Miso			
	250	MVA (1 + 8)			
	2,500	Injectable DMPA			
	1,000	Inject (Sayana Press)			
	3,000	Implant (3 years)			
	4,500	Implants (5 year)			
EGYPT	6,014,226	Condoms	2,442,619	\$1,173,306	\$0.48
	482,110	IUD			
	149	Sayana Press			
	2,027,220	Suppository			
	1,800,000	IUD - Tender			
	14,308	LUBE			
ETHIOPIA	48,248,157	Condoms	3,472,249	\$11,845,908	\$3.41
	11,063	IUD			
	4,438,065	OCP			
	3,602,084	Inject			
	2,890,860	ECP			
	1,475	MVA (1+6)			
	2,920	Cannulae Only			
	212,906	MA			
	292,416	All Miso (at 50%)			
	40,528	FC			
	329	Implant (5 yr)			
	12,656	Implant (3 yr)			
	15,063	Implant (4 yr)			
	3,182,384	ORS			
	90,966	Lube - Smooth Move			

NGO SALES	155,400	IUD			
	5,455	MVA (1+6)			
	10,910	Cannulae Only			
	125,780	MA			
PUBLIC SECTOR SALES	855,072	Condoms			
	11,010	FC			
	16,434	OCP			
	10,050	Inject			
	707,598	IUD			
	8,260	ECP			
	2,000	MVA (1+6)			
	4,000	Cannulae Only			
	50,000	MA			
	6,552	All Miso (at 50%)			
	14,640	Smooth Move			
	4,048	ORS			
GHANA	10,247,436	Condoms	726,498	\$1,705,981	\$2.35
	12,137	IUD			
	280,504	MA at 50% CYP			
	661,014	Inject			
	723,096	OCP			
	651	MVA (1+6)			
	1,019,989	EC			
	5,100	Implants (Jadelle)			
	15,165	Lube			
INDIA/BIHAR	20,444,494	Condoms	1,321,929	\$6,105,959	\$4.62
	6,019	IUD			
	823,761	OCP			
	45,420	EC			
	40	MVA Kits (1+8)			
	194,826	Injectable			
	32,280	Miso			
	289,585	MA			
AT JOC SALES	7,931	IUD			
	30,229	Steri (Women)			
	758	Steri (Men)			
	5,498	Injectable			
	11,191	Abortion			
AT FRANCHISES SALES	2	Steri (Men)			
	587	Steri (Women)			
AT OUTREACH SALES	1,822	IUD			
	4	Steri (Men)			
	1,782	Steri (Women)			
INDIA/MUMBAI	76,398,111	Condoms	4,442,544	\$4,959,175	\$1.12
	189,999	IUD			
	13,355,296	OCP			
	35,530	EC			
	152,712	Injectable			
	1,056,711	MA			
	616,320	Miso			
	469	MVA (1+8)			
	1,880	Cannulae			
	104	MVA Aspirator only			
	118,080	Lube			
INDONESIA	133,431,276	Condoms	8,389,682	\$2,246,609	\$0.27
	208,614	IUD			
	31,283,490	OCP			
	47,652	EC			
	13,162,700	Injectable - 3			

	6,373,840	Injectable - 1			
	263,450	Miso			
	8,512	Implant (4 yr)			
	384	MVA Plus (1+8)			
	97	MVA Single (1+8)			
	3,899	Cannulae			
	2,802	FC			
	5,288,792	Lube			
IRAN	1,897,920	Condoms	46,884	\$580,112	\$12.37
	6,342	IUD			
MEXICO	44,565,386	Condoms	1,176,004	\$371,727	\$0.32
	8,031	Female Condom			
	123,817	IUD			
	273,636	EC			
	14,944	Mife only			
	21,096	Cannulae Only			
	1,137	MVA (1 +16)			
	3,159	MA (Mife + miso)			
	84,600	Miso (to abortion clinics)			
	220,452	Miso to retail			
	467,074	Lube (Sachets)			
VENEZUELA	844,800	Condoms			
GUATEMALA	1,087,862	Condoms			
	3,300	IUD			
DOMINICAN REPUBLIC	62,593	Condoms			
EL SALVADOR	100,292	Condoms			
MOZAMBIQUE	6,436,811	Condoms	258,847	\$4,030,065	\$15.57
	199,809	OCP			
	53,187	ECP (Sekure)			
	11,163	Implant - 4 year			
	892	Implant - 5 year			
	27,480	Injectable (Enaf)			
	704	MVA (1+8)			
	19,953	MA (Seguro)			
	7,813	IUD			
	260,730	Miso (to abortion clinics)			
MYANMAR	1,472,804	Condoms	195,671	\$2,024,892	\$10.35
	211,949	OCP			
	149,094	Inject			
	8	Cannulae - Pack of 4			
	16	MVA (1+4)			
	23,958	IUD			
	359,605	EC			
	88,943	LUBE (Gels)			
NIGERIA	47,036,024	Condoms	2,005,675	\$5,778,230	\$2.88
	123,700	Female Condoms			
	1	Caya Gel			
	12	Diaphragm (Caya)			
	51,562	IUD			
	431,370	OCP			
	600,110	ECP			
	474,575	Sayana Press (3 mo)			
	4,158,328	Miso			
	14,277	MVA (8 cannulae)			
	5,403	Implants (3 year)			
	27,630	Implants (5 year)			

PAKISTAN	16,272,720	Condoms	1,682,340	\$6,756,490	\$4.02
	248,799	IUD			
	1,024,905	OCP			
	172,172	ECP			
	24,126	Inject - 1 month			
	142,144	Inject - 3 month			
	8,007	Implant /Jad. (5 year)			
	2,043,680	Miso			
	527	MVA (8 cannulae)			
	7,421	Inject - 3 month			
	3,814	OCP			
	2,894	Implants			
	6,626	IUD			
	935	MVA -Post Abrtn Care			
	244	Steri (Women)			
	398	LUBE (Gels)			
PHILIPPINES	28,937,748	Condoms	2,903,024	\$162,591	\$0.06
	27,615,334	OCP			
	5,210	Cannulae			
	588,756	Injectable			
	69,796	IUD			
	1,042	MVA (1+5)			
	730,500	IUD - Tender			
	1,309,935	Lube			
TANZANIA	3,607,588	Condoms	232,637	\$3,173,241	\$13.64
	23,390	Female Condoms			
	644	MVA (8 cannulae)			
	28,817	Misoprostol			
	1,000	Injectable			
	4	Injectable (Sayana)			
	13,039	ECP			
	3,351	IUD			
	78,260	OCP			
	7	Tubal Ligation			
NGO Sales - Buffett - @ 50	378	MVA (8 cannulae)			
	1,890	IUD			
NGO Distribute - UNFPA (179,712	Condoms			
	53,970	Implants (5yr)			
	74,532	Implants (3yr)			
	500	Inject			
	9,000	IUD			
THAILAND	465,312	Condoms	75,406	\$965	\$0.01
	617	MVA (1+5)			
	1,989	Cannulae Only			
	9,120	IUD			
	212,800	OCP			
TURKEY	4,927,230	Condoms	140,572	\$335,862	\$2.39
	20,750	IUD			
	18,210	LUBE (tubes)			
VIETNAM	6,627,208	Condoms	1,053,857	\$188,964	\$0.18
	8,218,914	OCP			
	83,176	EC (.25mg Mife)			
	128	MVA Kits (1+4)			
	1,000	MVA Single V. (1+3)			
	12,000	Cannulae Only			
	20,683	Abortion Pills (1+4)			
	71,600	IUD			

237,514 Lube

WEST AFRICA			35,239	\$4,406,923	\$125.06
SENEGAL	1,799,856	Condoms			
	64	MVA - aspirator only			
CAMEROON	288,000	Condoms			
GABON	100	MVA			
	500	IUD			
BURKINA FASO	140	MVA - aspirator only			
	560	Cannulae Only			
WOMENS FIRST PROJECT	241,000	MA to wholesale	326,188	\$911,219	\$2.79
	584	MA to consumers			
	156	Miso retail			
	896,000	Miso wholesale			
HQ EXPENSES**				\$2,704,082	
LESS: OVERHEADS COVERING HQ EXPENSES ALREADY INCLUDED IN ABOVE COST				-\$2,704,082	
TOTAL			33,006,899	\$64,431,186	\$1.95

* INCLUDES DKT CONTRIBUTIONS.

** INCLUDES ALL OVERHEADS. DOES NOT INCLUDE LIBERTY PROJECT.

HQ EXPENSE AS A PERCENT OF TOTAL DONOR EXPENSE 4.57%

	TOTAL UNITS SOLD	
CONDOMS	604,083,601	
F -CONDOMS	214,327	
OCs	88,805,889	
ECs	5,924,200	
INJECTABLES (1)	6,397,966	
INJECTABLES (3)	19,308,144	
IUDs	5,024,015	
IMPLANTS	262,257	
FOAMING TABS	2,027,220	
LUBE	8,045,334	
MIFE/MISO	2,315,809	
MISOPROSTOL	9,186,175	
MVA KITS (4 CANNULAE	144	
MVA KITS (5 CANNULAE	1,659	
MVA KITS (6 CANNULAE	9,581	
MVA KITS (8 CANNULAE	22,711	
MVA KITS (16 CANNULA	1,137	
MVA CANNULAE	75,265	
MVA ASPIRATOR	408	
MVA SINGLE VALVE + 3	1,000	
STERILIZATIONS	33,613	
CAYA DIAPHRAGM	12	
CAYA GEL	1	
MTPs	12,126	
ORS	3,186,432	

754,939,026

754,939,026

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IRAN NO CYP'S

UGANDA/KENYA NO CYP'S

WEST AFRICA NO CYP'S