Brazil, China, DR Congo, Egypt, Ethiopia, Ghana, India, Indonesia, Mexico, Mozambique, Myanmar, Nigeria, Pakistan, Philippines, Sudan, Tanzania, Thailand, Turkey and Vietnam
2013 was another excellent year for DKT. We provided some 23.6 million couple years of protection, preventing an estimated 8 million unwanted pregnancies. We started new programs in Myanmar and Tanzania and now work in 19 countries that account for 60% of the world’s population.

DKT continues to run a highly cost-efficient organization. With only seven employees in our DC offices, our headquarters cost is less than 2% of our total operating budget. Even less (.2%) is spent on fundraising. Our decentralized structure means that valuable donor resources are put to work where they have the greatest impact — in our field operations.

It was my privilege and honor to take over the presidency of DKT on January 1, 2014 from Phil Harvey. I look forward to building on the strong foundations laid by Phil and to continuing his tradition of employing unorthodox approaches, taking risks on ideas and people, and focusing unrelentingly on results and performance.

I joined DKT in 1996, motivated by its mission to provide family planning products and services to people who need and want them. That mission continues to inspire me. But what makes DKT so unique and special is our culture — an ethos that is results-oriented, non-bureaucratic, adventurous and fun. It is this culture that has been instrumental to our success and will serve us well as we seek even greater health impact.

Our work would not be possible without the extraordinary talent of DKT’s 1,800 employees worldwide, the generosity of our donors, and the trust of thoughtful partners in both the private and public sectors. We thank you for your support of and interest in DKT International.

Christopher Purdy
President
DKT gratefully acknowledges the work of Marie Stopes International in the analysis of this impact data.

DKT’s 2013 Health Impact

- **8.4 million** unwanted pregnancies averted
- **12,400** maternal deaths averted
- **68,700** child deaths averted
- **1.8 million** abortions averted

In 2013, DKT produced 23.6 million couple years of protection

**Southeast Asia & China**
11.1 million

**Africa**
6.1 million

**South Asia & Turkey**
4.7 million

**Latin America**
1.7 million

**DKT Board:**

- Philip D. Harvey (Chairman), Founder, DKT International
- Tim Black, Founder, Marie Stopes International
- Robert Cizsewski, Former Executive Director, PSI
- Carlos Garcia, President, Eng-Garcia Properties
- Christopher Purdy, President, DKT International
- Julie Stewart, Founder and President, Families Against Mandatory Minimums

**DKT Country Leadership:**

- Brazil, Dan Marun, China (Beijing), Neil Schmid, China (Shanghai), Jimmy Cai
- DR Congo, Sandra Gass, Egypt, Ashraf Fouad, Ethiopia, Andrew Piller
- Ghana, Kevin Hudson, India (Janani), Don Douglas, India (Mumbai), Collin Dick
- Indonesia, Todd Callahan, Mexico, Karina de la Vega, Mozambique, Marie Alix-Valensi
- Myanmar, Hyam Bolande, Nigeria, Dimos Sakellaridis, Pakistan, Juan Enrique Garcia
- Philippines, Patrick Louvel, Sudan, Rory Harrington, Tanzania, Raphael da Silva
- Thailand, Robert Padua, Turkey, Yakup Aydogan, Vietnam, Michael Evans

DKT’s sales manager promotes Sutra condoms to a drugstore in Indonesia.
### DKT INTERNATIONAL, INC.
**COMBINED STATEMENTS OF ACTIVITIES — Year Ended December 31, 2012**

#### Revenue, Gains and Other Support
- Contributions (individuals, foundations and corporations) $22,942,658
- Contributed goods and services ---
- Grant and contract revenue 21,984,188
- Gross receipts program revenue (contraceptive sales and related services) 105,210,177
- Interest income 777,161
- Dividend income 1,269,920
- Royalty income 70,578
- Foreign currency translation gain 1,090,039
- Realized gain on sale of investments 620,526
- Gain on sale of assets 11,034
- Unrealized gain on investments 5,713,640
- Other income 1,591,683

**TOTAL, REVENUE, GAINS AND OTHER SUPPORT 161,281,604**

#### Expenses and Losses
- Cost of sales and expenses (sale of contraceptives) 55,095,313
- Other program expenses 72,280,237
- Management and general 2,227,687
- Fund-raising 260,157

**TOTAL EXPENSES 129,863,394**

- Loss on disposition of assets 171,040
- Foreign currency translation loss 11,485,347
- Loss on worthless business venture 1,350,471
- Realized loss on sale of investments 363,616
- Unrealized loss on valuation of inventory 3,265,002
- Unrealized loss on investments 306,906

**TOTAL LOSSES 16,942,382**

**TOTAL EXPENSES AND LOSSES 146,805,776**

#### Change in Net Assets 122,988,770

DKT International gratefully acknowledges the generous support of the following organizations, foundations, and governments. DKT pledges to be worthy of their trust.

- Bill & Melinda Gates Foundation www.gatesfoundation.org
- David and Lucile Packard Foundation www.packard.org
- Department for International Development (DFID) www.dfid.gov.uk
- Embassy of the Kingdom of the Netherlands www.minbuza.nl
- Government of India india.gov.in
- Open Road Alliance www.openroadalliance.org
- U.S. Agency for International Development (USAID) www.usaid.gov
- U.S. Department of Defense (PEPFAR) www.pepfar.gov
- William and Flora Hewlett Foundation www.hewlett.org

Donations to DKT may be mailed or made online at www.dktinternational.org